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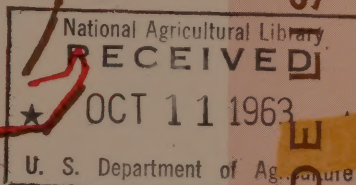
NURSERY COMPANY

OFFICE PHONE • 399-0421

AREA CODE—513

MAIL ADDRESS • P.O. BOX 696
SPRINGFIELD, OHIO

NURSERY AND FIELD LOCATED 4 1/2 MILES
NORTHEAST OF CITY, JUST SOUTH OF
NEW STATE ROUTE FOUR



FALL 1963 • WHOLESALE TRADE LIST

EVERGREENS • CONTAINER GROWN STOCK
LINING OUT STOCK • SPECIAL SHRUBS





OFFICE PHONE

8 A.M. to 5 P.M.

SPRINGFIELD . . . 399-0421

Code—513

RESIDENCE PHONES

After Business Hours

LEWIS BOOKWALTER	399-3929
FRANK TURNER	323-2958
CLARE LYTL	399-0634

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Member

American Association of Nurserymen
Ohio Nurserymen's Association
Kentucky, Indiana, Michigan Associations

BERRYHILL SELLS AT WHOLESALE ONLY



TAXUS MEDIA BROWNI

Tight, well sheared, dark green color. Feathery growth on top gives the extra finish that makes this variety.



JUNIPER GLAUCA HETZI AND PFITZER

Well sheared, generously graded, beautiful plants. This is one of 4 new blocks of 15 to 18 inch and 18 to 24 inch plants.



TAXUS MEDIA ANDERSONI

Good growth this summer (9 inches of rain in July and August) produced particularly nice Taxus this year. Picture taken September 4, 1963.

FALL—1963

EVERGREEN TREES

JUNIPERS

5 to 25 each	25 & up each
-----------------	-----------------

JUNIPERUS chin. glauca hetzi

(Hetz' Blue Juniper)

Fine foliage, blue-grey color, high centered, fast growing and selling spreader. We shear ours often for dense centers with feathery tips.

15 in. full.....	1.90	1.65
15 to 18 in.....	2.35	2.10
18 to 24 in.....	2.75	2.50
24 to 30 in.....	3.25	3.00

J. chin. glauca hetzi—Staked Upright

Regular Glauca Hetzi tied to a stake and sheared narrow and upright.

3 to 3½ ft.....	4.85	4.50
3½ to 4 ft.....	5.65	5.25

J. chin. pfitzeriana

(Pfitzers Juniper)

15 to 18 in.....	2.60	2.25
18 to 24 in.....	3.00	2.75
24 to 30 in.....	3.75	3.50

J. chin. pfitzeriana—Staked Upright

Regular green Pfitzers, staked and tightly sheared to give appearance of grafted Junipers. Excellent, hardy upright for the discriminating landscape customer.

3 to 3½ ft.....	4.85	4.50
3½ to 4 ft.....	5.65	5.25

J. chin. pfitzeriana armstrong

(Armstrong's Pfitzer Juniper)

Lighter green, compact, slower growing, but same shape as regular green pfitzer.

15 to 18 in.....	2.75	2.50
18 to 24 in.....	3.10	2.85
24 to 30 in.....	3.75	3.50

J. chin. pfitzeriana aurea

15 to 18 in.....	2.75	2.50
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J. chin. pfitzeriana berryhilli

(Berryhill's Compact Pfitzer Juniper)

Selected compact pfitzer, low growing. Good substitute for Andorra.

15 to 18 in.....	2.75	2.50
18 to 24 in.....	3.10	2.85
24 to 30 in.....	3.75	3.50

Evergreen Trees—Continued

	5 to 25 each	25 & up each
JUNIPERUS chin. pfitzeriana—Blue		
(Blue Pfitzer Juniper)		
Hardy, genuinely blue spreading pfitzer with the good qualities of a pfitzer.		
15 to 18 in.....	2.50	2.25
18 to 24 in.....	3.00	2.75
24 to 30 in.....	3.75	3.50
J. chin. pfitzeriana—Blue Staked Upright		
Regular hardy, bright blue pfitzers, staked and sheared narrow to the grafted Juniper shape.		
3 to 3½ ft.....	4.85	4.50
3½ to 4 ft.....	5.65	5.25
J. chin. Blau		
24 to 30 in.....	4.00	3.75
J. communis suecica		
(Swedish Juniper)		
Well sheared, heavy, dense upright Juniper, by far the hardest and best of the communis forms.		
3 to 3½ ft.....	2.50	2.25
3½ to 4 ft.....	2.75	2.50
4 to 5 ft.....	3.15	2.90
J. excelsa stricta		
(Greek Juniper)		
15 to 18 in.....	2.00	1.75
18 to 24 in.....	2.25	2.00
24 to 30 in.....	2.50	2.25
J. hillbush		
High centered spreader. Excellent dark green color. Superior to other spreaders in late fall and early spring.		
15 to 18 in.....	3.25	3.00
18 to 24 in.....	3.75	3.50
24 to 30 in.....	4.25	4.00
J. horizontalis plumosa		
(Andorra Juniper)		
15 to 18 in.....	2.75	2.50
18 to 24 in.....	3.15	2.90
J. maney (Staked & Sheared Upright)		
3 ft.....	4.85	4.50
3½ to 4 ft.....	5.65	5.25
J. sabina vonehron		
(Von Ehron's Juniper)		
Fast growing, dark green. Good cash and carry items.		
15 to 18 in.....	2.00	1.75
18 to 24 in.....	2.25	2.00
24 to 30 in.....	2.75	2.50



NORWAY SPRUCE

One of a number of similar blocks of well sheared beautiful plants. Lewis Bookwalter is looking them over.



PYRACANTHA LALANDI

Frank Turner, Vice President of the firm, inspects a 1 gallon Pyracantha in the container growing area.



PYRAMID ARBORVITAE

Clare Lytle, Vice President and Production Manager inspects one of 6 blocks of Pyramid Arborvitae.

Evergreen Trees—Continued

GRAFTED JUNIPERS

	5 to 25 each	25 & up each
JUNIPERUS columnaris glauca "Berryhilli" (Blue Columnar Chinese Juniper) Extremely hardy. Bluest blue of this variety.		
3½ to 4 ft.....	5.75	5.25
4 to 5 ft.....	6.75	
J. chin. columnaris hetzi (Green Columnar Juniper) Excellent dark green color. Fast growing. Hardy. Introduced recently. Shape of sheared Keteleeri.		
3 to 3½ ft.....	4.85	4.50
3½ to 4 ft.....	5.75	5.25
4 to 5 ft.....	7.25	6.75
5 to 5½ ft. (narrow form).....	8.25	
J. virginiana burki (Burk's Juniper) Sheared to a wider, dense upright grafted Juniper. Attractive blue-grey foliage.		
2½ to 3 ft.....	4.10	3.75
3 to 3½ ft.....	4.75	4.25
3½ to 4 ft.....	5.50	5.00
J. virg. canaerti (Canaert's Juniper)		
3 to 3½ ft.....	4.85	4.50
3½ to 4 ft.....	5.75	5.25
4 to 4½ ft.....	6.75	6.25
J. virg. cupressifolia (Cypress Juniper) Resembles Canaerti, but grows faster and is somewhat broader at the base.		
2½ to 3 ft.....	4.10	3.75
J. virg. glauca (Silver Juniper)		
3½ to 4 ft.....	5.75	5.25
4 to 4½ ft.....	7.25	6.75
J. virg. keteleeri (Keteleer's Juniper) Attractive, lighter green, shears well to a broad, dense upright. We consider it to be the best of its type—tough and adaptable to many conditions and uses.		
3 to 3½ ft.....	4.85	4.50
3½ to 4 ft.....	5.75	5.25
4 to 4½ ft.....	7.25	6.75
J. virg. pyramidiformis (Dundee Juniper)		
2½ to 3 ft.....	4.10	3.75
3 to 3½ ft.....	4.75	4.25
3½ to 4 ft.....	5.50	5.00

Evergreen Trees—Continued

PINE

	5 to 25 each	25 & up each
PINUS mughus (Mugho Pine)		
12 to 15 in.....	3.10	2.85
P. resinosa & sylvestris (Red and Scotch Pine)		
3 to 3½ ft.....	4.75	4.25
3½ to 4 ft.....	5.25	4.75
4 to 5 ft.....	6.75	
5 to 6 ft. (Red only).....	8.75	

SPRUCE

PICEA conica densata (Arrowhead Spruce)		
Narrow, slow growing specimens. Also called Dwarf Alberta Spruce.		
18 to 24 in.....	4.60	4.25
24 to 30 in.....	5.35	5.00
P. excelsa (Norway Spruce)		
Excellent, dark green, vigorous grower. We shear and trim to keep dense for use as both landscape specimens and Christmas trees.		
2½ to 3 ft.....	3.25	3.00
3 to 3½ ft.....	3.75	3.50
3½ to 4 ft.....	4.35	4.00
4 to 5 ft.....	5.50	5.00
P. glauca densata (Black Hills Spruce)		
Attractive, dense, grey-green with occasional tinges of blue. Slower growing than most Spruce.		
18 to 24 in.....	2.75	2.50
24 to 30 in.....	3.25	3.00
30 to 36 in.....	3.75	3.50
3 to 3½ ft.....	4.60	4.25

TAXUS

TAXUS cuspidata (Spreading Japanese Yew)		
6 yr. B&B 12 in. (Junior Evergreens)	1.65	1.50
7 yr. B&B 12 to 15 in.....	2.25	2.00
15 to 18 in.....	2.75	2.50
18 to 24 in.....	3.50	3.25
24 to 30 in.....	5.50	5.00
28 to 30 in. extra heavy.....	7.00	6.50
30 to 36 in.....	9.00	8.50
3 ft and up—special quotes		
T. cuspidata—Improved A good selection for heavy foliage and particularly dense growth. Hardy and good color.		
15 to 18 in.....	3.00	2.75
18 to 24 in.....	3.75	3.50
24 to 30 in.....	5.50	5.00

Evergreen Trees—Continued

	5 to 25 each	25 & up each
TAXUS cuspidata capitata (Upright Japanese Yew)		
18 to 24 in.....	5.50	5.00
24 to 30 in.....	6.25	5.75
30 to 36 in.....	7.50	7.00
3 to 3½ ft.....	9.00	8.50

T. columnaris—Adams

(Adams Columnar Yew)

Selection of *Taxus capitata*. Cutting grown, good color, columnar shape.

6 yr. B&B 18 to 24 in.

(Junior Size)	1.50	1.35
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6 yr. B&B 24 to 30 in.....	1.65	1.50
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18 to 24 in.....	3.75	3.50
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24 to 30 in.....	4.35	4.00
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30 to 36 in.....	5.10	4.75
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3 to 3½ ft.....	6.50	6.00
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T. densiformis

15 to 18 in.....	3.50	3.25
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18 to 24 in.....	4.50	4.25
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T. intermedia berryhilli

(Berryhill's Yew)

Excellent dark green color. Slower growing, compact. Can be sheared to broad globe or left as natural spreader. Our own selection. One of the best of the extra quality *Taxus*.

15 to 18 in.....	3.50	3.25
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18 to 24 in.....	4.50	4.25
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24 to 30 in.....	6.00	
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T. media andersoni

(Anderson's Yew)

Unusually dense centered with normal shearing. Feathery foliage.

5 yr. B&B (Junior Evergreens).....	1.65	1.50
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5 yr. B&B.....	1.65	1.50
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7 yr. B&B 12 to 15 in.....	2.25	2.00
----------------------------	------	------

15 to 18 in.....	3.00	2.75
------------------	------	------

18 to 24 in.....	3.50	3.25
------------------	------	------

24 to 30 in.....	5.50	5.00
------------------	------	------

30 to 36 in.....	8.00	7.50
------------------	------	------

T. media browni

(Brown's Yew)

Compact, fine textured foliage. Makes globe shape more naturally than other *Taxus* varieties.

15 to 18 in.....	3.50	3.25
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18 to 24 in.....	4.50	4.25
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T. media gem

New selection of media. Dense, lighter color, fast growing, very similar in shape and texture to *Densiformis*. Excellent for hedges or single rounded specimens.

5 yr. B&B (Junior Evergreens)	1.65	1.50
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15 to 18 in.....	3.50	3.25
------------------	------	------

18 to 24 in.....	4.50	4.25
------------------	------	------

24 to 30 in.....	6.00	5.50
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Evergreen Trees—Continued

	5 to 25 each	25 & up each
TAXUS media hatfield—Spreader		
(Hatfield's Yew)		
Shape of cuspidata but slightly higher and denser centers. Good, hardy, attractive foliated plant.		
15 to 18 in.....	3.00	2.75
18 to 24 in.....	3.75	3.50
T. media hicksi		
(Hick's Yew)		
15 to 18 in.....	3.50	3.25
18 to 24 in.....	4.35	4.00
24 to 30 in.....	5.75	5.25
3 to 4 ft.....	8.00	7.50
T. wardi		
(Ward's Yew)		
12 to 15 in.....	2.75	2.50

ARBORVITAE

THUJA occidentalis

(American Arborvitae—Hardy Seedling Strain)

Grown from cuttings but from the original hardy seedling strain. Especially tightly sheared.

4 to 5 ft.....	3.75	3.50
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T. occid. boothi

(Booth's Globe Arborvitae)

15 to 18 in.....	2.00	1.75
18 to 24 in.....	2.25	2.00

T. occid. douglasi—Green

(Spiralis Arborvitae or Douglas Green)

Slightly narrower than American. Heavy foliage.

3 to 4 ft.....	3.50	3.25
4 to 5 ft.....	4.35	4.00
5 to 5½ ft.....	5.75	5.25

T. occid. douglasi aurea

(Douglas Golden Arborvitae)

3 to 4 ft.....	3.15	2.90
4 to 4½ ft.....	3.50	3.25
4½ to 5 ft.....	4.00	3.75

T. occid. elegantissima

(Golden Tip Arborvitae)

Slower growing, dense, broad based, thick foliage.

3 to 3½ ft.....	3.00	2.75
3½ to 4 ft.....	3.50	3.25
4 to 4½ ft.....	4.35	4.00

T. occid. nigra

(Dark Green American Arborvitae)

Dense, dark green, heavy textured foliage. Broad base, upright shape. Holds its shape with minimum trimming. One of the most adaptable, hardy, and best of the upright evergreens.

3 to 4 ft.....	3.50	3.25
4 to 5 ft.....	4.35	4.00
5 to 5½ ft.....	5.75	5.25

Evergreen Trees—Continued

	5 to 25 each	25 & up each
THUJA occid. pyramidalis (Pyramid Arborvitae)		
2 to 2½ ft.....	2.25	2.00
2½ to 3 ft. sorry, sold out		
3 to 3½ ft.....	3.15	2.90
3½ to 4 ft.....	3.50	3.25
4 to 5 ft.....	3.85	3.60
5 to 6 ft.....	5.25	4.75

T. occid. "Techny"
(Mission Arborvitae)

A new selection by Mission Gardens, Techny, Illinois. Hardy, feathery, attractive foliage. Darkest green in the winter of any of the Arborvitae. An excellent new addition to the up-rights, broader than the Pyramids, not quite as broad as the Dark Green.

3 to 4 ft.....	3.75	3.50
4 to 5 ft.....	4.65	4.25

T. occid. wareana
(Siberian Arborvitae)

The hardiest of the intermediate size Arborvitae, heavy foliage, good color.

24 to 30 in.....	2.75	2.50
30 to 36 in. very heavy.....	3.25	2.90
3 to 3½ ft. very heavy.....	3.50	3.25
3½ to 4 ft. very heavy.....	4.00	3.75

T. occid. woodwardi
(Woodward Globe Arborvitae)

12 to 15 in.....	1.75	1.50
15 to 18 in.....	2.00	1.75
18 to 24 in.....	2.25	2.00
24 to 30 in.....	2.75	2.50

T. orientalis aurea nana
(Berckmann's Golden Biota)

15 in.....	1.75	1.50
18 in.....	2.00	1.75
18 to 24 in.....	2.25	2.00
24 to 30 in.....	2.50	2.25

T. orientalis compacta—Hardy Miami Valley Strain
(Compact Biota—Green)

Hardiest of compact green Biotas. Rich green foliage. Best looking Biota in the early spring. Best selection ever made for the severe climates.

24 to 30 in.....	2.00	1.75
30 to 36 in.....	2.25	2.00
3 to 4 ft.....	2.75	2.50

HEMLOCK

TSUGA canadensis
(Canadian Hemlock)

3 to 4 ft.....	5.00
4 to 5 ft.....	6.50

JUNIOR EVERGREENS

Heavy, sheared, well filled plants; grown in 2 ft. rows in the field. Hand balled in the field in the same careful way as larger plants. The ideal way to furnish quality plants in smaller sizes at a low, competitive price.

	5 to 25 each	25 & up each
Globe Arborvitae		
12 to 15 in.....	1.75	1.50
Biota aurea nana		
12 to 15 in.....	1.75	1.50
Taxus media		
5 yr. T. 12 in.....	1.65	1.50
Taxus columnaris		
6 yr. T. 18 to 24 in.....	1.50	1.35
6 yr. T. 24 to 30 in.....	1.65	1.50
Taxus cuspidata		
6 yr. T. 12 in.....	1.65	1.50
Junior glauca hetzi		
4 yr. T. 12 in. full.....	1.65	1.50
4 yr. T. 15 in. full.....	1.90	1.65



JUNIPER COLUMNARIS HETZI

Dave Kocur inspects some upright Juniper he will be talking about to customers who stop in to see us and while he is on the road. Part of the time Dave is foreman of our container stock area and part selling both field and can stock.

TREES

	5 to 25 each	25 & up each
ACER platanoides (Norway Maple)		
8 to 10 ft. 1½ to 1¾" cal.....	5.50	5.00
10 to 12 ft. 1¾ to 2" cal.....	6.75	5.25
A. saccharinum (Silver Maple)		
7 to 8 ft.....	2.00	1.85
8 to 10 ft.....	2.25	2.00
10 to 12 ft.....	3.25	3.00
2½ to 3 in. caliper.....	9.25	8.50
3 to 3½ in. caliper.....	13.00	12.00
CORNUS florida (White Flowering Dogwood)		
4 to 5 ft.....	4.75	4.50
C. florida rubra (Pink Flowering Dogwood)		
3 to 4 ft.....	5.25	5.00
4 to 5 ft.....	6.75	6.50
GLEDITSIA triacanthos inermis ("Skyline" Locust, Pat. No. 1619)		
10 to 12 ft. 1¼ to 1½ in. cal.....	6.90	6.60
12 ft. & up 1¼ to 1¾ in. cal.....	9.00	8.60
MAGNOLIA soulangeana (Saucer Magnolia)		
3 to 4 ft.....	4.00	3.75
4 to 5 ft.....	5.25	4.75
5 to 5½ ft.....	6.50	
PLATANUS acerifolia (London Planetree)		
8 to 10 ft.....	4.85	4.50
PRUNUS cistena (Purple Leaved Plum)		
Hardest of dark purple plums. Attractive white flower in early spring. Dark reddish-purple foliage. Single or multiple stems.		
3 to 4 ft. B&B.....	3.25	3.00
4 to 5 ft. B&B.....	4.00	3.75

SHRUBS

	5 to 25 each	25 & up each
BUXUS korean (Boxwood)		
9 to 12 in. B&B.....	3.00	2.75
COTONEASTER apiculata (Cranberry Cotoneaster)		
The best of the hardy semi-dwarf spreading, large red berried Cotoneasters. One of the finest shrubs of its type. Persistent, red foliage in the fall.		
12 to 15 in. B&B.....	2.15	1.90
15 to 18 in. B&B.....	2.50	2.25
18 to 24 in. B&B.....	3.00	2.75
24 to 30 in. B&B.....	3.50	3.25
C. divaricata (Spreading Cotoneaster)		
Arching, spreading-upright habit to ultimate height of 6 or 7 feet. Dark green foliage, pink flowers in early spring, beautiful large red berries in great profusion, plus attractive red fall foliage.		
18 to 24 in. B&B.....	2.10	1.85
2 to 2½ ft. B&B.....	2.35	2.10
2½ to 3 ft. B&B.....	2.60	2.35
EUONYMUS alatus (Winged Euonymus)		
3½ to 4 ft. B&B.....	3.00	2.75
4 to 5 ft. B&B.....	3.75	3.50
5 to 6 ft. B&B.....	5.00	4.50
E. alatus compacta (Compact Winged Euonymus)		
24 to 30 in. B&B.....	2.35	2.10
30 to 36 in. B&B.....	2.75	2.50
36 to 42 in. B&B.....	3.25	3.00
E. alatus gracilis (Improved Winged Euonymus)		
Denser than Alatus, but taller growing than Alatus Compacta. Good yellow and rose colored foliage in the fall. Heavy cork on the twigs.		
3 to 3½ ft. B&B.....	2.75	2.50
3½ to 4 ft. B&B.....	3.00	2.75
4 to 4½ ft. B&B.....	3.75	3.50
E. radicans erecta (See lining out stock for prices)		
E. sarcoxie		
15 to 18 in. B&B.....	1.85	1.60
18 to 24 in. B&B.....	2.25	2.00
ILEX glabra—Improved (Improved Inkberry)		
Compact, good winter foliage, very hardy. One of the "coming" broadleaves for the northern areas. Hardy to northern Wisconsin.		
12 to 15 in. B&B.....	2.50	2.25
15 to 18 in. B&B.....	2.75	2.50
18 to 24 in. B&B.....	3.25	3.00

Shrubs—Continued

	5 to 25 each	25 & up each
MAHONIA aquifolia (Oregongrape)		
12 to 15 in. B&B.....	2.50	
PIERIS japonica (Spring Only)		
15 to 18 in. B&B.....	4.85	4.50
18 to 24 in. B&B.....	6.00	5.50
VIBURNUM carlesi (Koreanspice Viburnum)		
24 to 30 in. B&B.....	2.50	2.25
30 to 36 in. B&B.....	3.00	2.75
3 to 3½ ft. B&B.....	3.50	3.25
V. juddi (Judd Viburnum)		
Excellent foliage all summer. Beautiful fragrant, pink blossoms in early spring. It is an improved Carlesi in every category.		
24 to 30 in. B&B.....	3.00	2.75
30 to 36 in. B&B.....	3.50	3.25

For other varieties of shrubs, please see
container list on following pages.



POTTED LINERS

Floyd Armfelt, propagating foreman, looks over some pot plants ready for sale.



TAXUS INTERMEDIA BERRYHILLI

Heavy, tightly sheared 5 year transplants.



TAXUS INTERMEDIA BERRYHILLI

Tight, compact, dark green, slower growing Spreading Taxus. Easy to shear into round or informal shape or as a substitute in appearance for Cuspidata Nana. Our most popular Taxus variety.



JUNIPER PFITZER ARMSTRONG AND BERRYHILLI

Compact Armstrongs on the left. Low growing compact Berryhill selection of Pfitzer on the right. Both are excellent selections for slower growth requirements.

LINING OUT STOCK

MINIMUM ORDER NOT LESS THAN 50 PLANTS
OF ONE VARIETY AND TOTAL ORDER 100 PLANTS

Lining Out Shrubs

	50 to 300 each	300 & up each
BUXUS microphylla koreana (Korean Boxwood)		
2 in. pot.....	.23	.20
COTONEASTER apiculata (Cranberry Cotoneaster)		
2 in. pot.....	.23	.20
2 yr. T.....	.45	.40
3 yr. T.....	.60	.55
C. divaricata (Spreading Cotoneaster)		
2 yr. T.....	.30	.27
EUONYMUS alatus (Winged Euonymus)		
5 yr. T. 24 to 30 in.....	.75	
E. alatus compacta (Compact Winged Euonymus)		
2 yr. 2 in. pots.....	.20	.18
4 yr. T. 10 to 15 in.....	.45	.40
4 yr. T. 15 to 18 in.....	.55	.50
5 yr. T. 18 to 24 in.....	.70	.65
E. alatus gracilis (Improved Winged Euonymus)		
5 yr. T. 18 to 24 in.....	.60	.55
5 yr. T. 24 to 30 in.....	.70	.65
E. coloratus		
2 yr. T.....	.30	.27
E. radicans erecta		
2 in. pots.....	.20	.17
9 to 12 in. T.....	.35	.30
12 to 15 in. T.....	.45	.40
15 to 18 in. T. (fall only).....	.60	
E. sarcoxie		
2 in. pots.....	.20	.17
3 yr. T. 12 to 15 in.....	.50	.45
3 yr. T. 15 to 18 in.....	.70	.65

Lining Out Shrubs—Continued

	50 to 300 each	300 & up each
FORSYTHIA virid. bronxensis		
2 in. pots.....	.17	.15
2 yr. T.....	.30	.25
ILEX glabra—Improved		
2 yr. T. (Spring only).....	.50	.45
LIGUSTRUM vicari		
2 in. pots.....	.17	.15
2 yr. T.....	.30	.25
MAHONIA aquifolium		
2 yr. pots.....	.23	.20
2 yr. T.....	.30	
3 yr. heavy T.....	.50	.45
MYRICA caroliniensis		
2 yr. T.....	.30	
PIERIS japonica		
2 yr. T. (Spring only).....	.45	
VIBURNUM burkwoodi		
2 yr. T.....	.40	

**COTONEASTER DIVARICATA AND APICULATA**

Plants still growing in early September. 18 to 24 inch *Divaricata* here and plenty of extra heavy 24 to 30 inch and larger plants in other blocks. The *Apiculata* are 15 to 18 inch and 18 to 24 inch with a few larger in 4 different blocks.

Lining Out Evergreens

	50 to 300 each	300 & up each
JUNIPERUS chin. pfitzeriana		
4 yr. T.....	.60	.55
J. chin. pfitzer armstrong		
4 yr. T.....	.60	.55
J. excelsa stricta		
4 yr. T.....	.50	.45
J. horizontalis plumosa		
4 yr. T.....	.55	.50
J. virg. cupressifolis Grafts—(Hillspire)		
2 yr. in field.....	1.00	
PICEA glauca densata		
5 yr. T.....	.35	.30
TAXUS columnaris adams		
5 yr. TT.....	.60	.55
6 yr. TT.....	.75	.70
T. cuspidata		
5 yr. TT.....	.65	.60
T. intermedia berryhilli		
4 yr. TT.....	.60	.55
5 yr. TT.....	.70	.65
T. media andersoni		
5 yr. TT.....	.65	.60
T. media browni		
5 yr. TT.....	.65	.60
T. media gem		
5 yr. TT.....	.65	.60
T. media hicksi		
4 yr. TT.....	.50	.45
5 yr. TT.....	.65	.60
THUJA occidentalis woodwardi		
3 yr. TT.....	.50	.45
T. orientalis aurea nana		
3 yr. TT.....	.55	.50

CONTAINER GROWN STOCK

All stock has been grown in the can and not merely established for a few weeks or months.

We are proud of our Container Growing Department. We invite you to inspect it anytime. No advance notice is necessary to pick up any of this stock. Dave Kocur will show you his department, take your order for later delivery, or load your truck on the spot.

Transportation arrangements can be made at reasonable charges for full loads, and cans work well with B&B stock on part loads.

Five cents per plant discount for quantities of 300 or more of a variety.

CONTAINER GROWN EVERGREENS

		1 to 10 each	10 & up each
Juniper Andorra Compacta	3 gal.	\$2.00	\$1.85
Juniper Glauca Hetzi	5 gal.	2.00	1.85
Juniper Greek	1 gal.	.95	.85
Juniper Pfitzer	1 gal.	1.05	.95
	3 gal.	2.00	1.85
Juniper Pfitzer Armstrong	1 gal.	1.05	.95
	3 gal.	2.00	1.85
Juniper Pfitzer Aurea	1 gal.	1.35	1.25
	3 gal.	2.10	2.00
Juniper Pfitzer Blue	1 gal.	1.05	.95
	3 gal.	2.00	1.85
Juniper Pfitzer Compacta	1 gal.	1.35	1.25
	3 gal.	2.00	1.85
Juniper Sargent's Blue	1 gal.	1.05	.95
Juniper Sargent's Green	1 gal.	1.05	.95
Juniper Tamariscifolia	1 gal.	1.50	1.40
Juniper Weaver	3 gal.	2.00	1.85
Spruce, Dwarf Alberta	1 gal.	1.60	1.50
Taxus Andersoni	1 gal.	.95	.85
Taxus Cuspidata	1 gal.	.95	.85
Taxus Hicksi	1 gal.	.95	.85
	2 gal.	1.10	1.00
	3 gal.	2.00	1.85

CONTAINER GROWN SHRUBS

		1 to 10 each	10 & up each
Azalea Boudoir	1 gal.	1.35	1.25
Azalea Herbert	1 gal.	1.35	1.25
Barberry, Juliana	1 gal.	1.10	1.00
	3 gal.	1.50	1.40
Barberry, Red	1 gal.	.80	.70
Boxwood	2 gal.	1.35	1.25
Beauty Bush	1 gal.	.80	.70
Clethra	1 gal.	.80	.70
Cornus Elegantissima	1 gal.	.80	.70
Cotoneaster Apiculata	1 gal.	1.10	1.00
Cotoneaster Divaricata	2 gal.	1.20	1.10
	3 gal.	1.50	1.40
Cotoneaster Horizontalis	1 gal.	1.10	1.00
Cotoneaster Multiflora	3 gal.	1.50	1.40
Euonymus Alatus	2 gal.	1.10	1.00
	5 gal.	1.70	1.60
Euonymus Alatus Compacta	2 gal.	1.35	1.25
Euonymus Sarcoxie	1 gal.	.80	.70
	2 gal.	1.35	1.25
Euonymus Vegetus	1 gal.	1.00	.90
Forsythia Beatrix Farrand	1 gal.	.80	.70
Forsythia Lynnwood Gold	1 gal.	.80	.70
Forsythia Spring Glory	1 gal.	.80	.70
Jap Red Maple (selected sdlg.)	1 gal.	1.25	1.15
Leucothoe	1 gal.	1.35	1.25
Lonicera Zabels & Arnolds	1 gal.	.80	.70
	3 gal.	1.35	1.25

Container Grown Shrubs—Continued

		1 to 10 each	10 & up each
Philadelphus Aurea	1 gal.	.80	.70
Philadelphus Belle Etoile	1 gal.	.80	.70
Philadelphus Snow Flake	1 gal.	.80	.70
Pieris Japonica	1 gal.	1.25	1.15
Privet, Golden Vicary	1 gal.	.80	.70
Prunus Cistena	1 gal.	.80	.70
	2 gal.	1.35	1.25
	5 gal.	2.35	2.25
Pyracantha Coccinea	1 gal.	1.45	1.35
	5 gal.	2.60	2.50
Pyracantha Kasan	1 gal.	1.45	1.35
	5 gal.	2.60	2.50
Pyracantha Lalandi	1 gal.	1.45	1.35
	5 gal.	2.60	2.50
Pyracantha Runyani	1 gal.	1.25	1.15
	5 gal.	2.10	2.00
Rhododendron (select sdlg.)			
large	2 gal.	2.35	2.25
Rhododendron—white	2 gal.	2.60	2.50
Rosa Hugonis	1 gal.	.80	.70
Spirea Snow Mound	1 gal.	.80	.70
Viburnum Carlesi	3 gal.	1.75	1.65
Viburnum Opulus	1 gal.	.80	.70
Viburnum Opulus Compact	1 gal.	.85	.75
Weigela Vaniceki	1 gal.	.80	.70
	2 gal.	1.35	1.25

PLASTIC CASES

In response to many requests, we offer the materials for making a simple, but effective, plastic case for winter protection of broadleaves, container stock, and many varieties of plants occasionally subject to winter damage.

All materials needed are listed below and can be shipped with your order of nursery stock or picked up during the fall.

You will also need to purchase locally: 4 lengths (21 ft. per length) of 1 inch pipe, a small amount of No. 15 or 16 wire, and a little paint for shading.

Complete instructions for construction will be sent with this "kit" or mailed separately on request.

Size: 30 ft. long
16 ft. wide
7½ ft. high

Materials furnished:

1 roll steel reinforcing mesh 6x6x4x4
Poly plastic 28 ft. x 100 ft., 4 mil.
(sufficient for 2 cases)

4 split T's 1"x1"x1"

1 roll 4 in. crinklecraft Tree Wrap

Total price—\$85.00

(18¢ per square foot of useable space)



PLASTIC CASE IN DECEMBER, 1962

We put up over 30 cases of all sizes for winter protection of many varieties of container stock, bare root *Euonymus*, and even some B&B stock. Some cases are 7 feet wide, some 13 feet wide, but the best all around case we found to be 16 feet wide by 7½ feet high.

SUPPLIES

SPADES—Heavy Duty

No. B-1-M—Diamond Point— $\frac{3}{4}$ strap.....\$9.90 each

TREE WRAP—4 in. Crinkled Duplex

8 in. diam. rolls\$.90 each

NAILS—6d special pinning nail.....per C.....\$18.00

KNIVES . . .



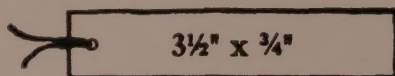
4-Inch Walnut Handle

patterned after the most popular S. Kunde pre-war grafting and cutting knife.

	each	each
No. 605C "TINA" BRAND	2.75	2.50

WEATHER-PROOF ALUMINUM TAGS

Outstanding for convenience, attractiveness, durability. Yellow cardboard backing allows embossing with ordinary pencil, nail, stylus, etc.



Copper Wired

Securely Eyeletted

Will Not Rust or Corrode

Prices to dealers to resell over the counter and use for all permanent labeling in the nursery or display grounds; also excellent for labeling machinery parts.

Lots of 100 for \$3.00

Lots of 250 for 6.00

Lots of 500 for 10.00

Lots of 1000 for 16.00

When payment accompanies the order, include 50c postage for orders of 1,000; 35c for smaller orders.

Samples gladly sent on request.

20 years of satisfactory use in our nursery.

Millions sold since offering to the trade.

PERL-LOME

Soil conditioner, propagating medium, pot and can growing ingredients.

6 cu. ft. sacks:

1 to 50 sacks 3.35 each

BERRYHILL NURSERY CO.

FALL 1963

Terms and Conditions of Sale

TERMS:

Regular open account, Cash with order or C.O.D.

For C.O.D. orders, please send 25% with order.

To establish credit for open account please give three references and allow sufficient time for investigation. To those whose credit has been established we allow 2% discount for cash 10 days from date of invoice, net 30 days. Cash discount applies only when prior balance is paid in full. A service charge of 1% per month will be charged on all accounts unpaid after 60 days from date of invoice.

PRICES:

This list cancels all previous lists and quotations.

Boxing and Packing extra at near cost. Because of the cost of boxing materials and labor, we cannot box large bulky shrubs, trees, or B & B evergreens.

GUARANTEE AND CLAIMS:

Plants warranted to be true to name.

Plants warranted to be in good healthy condition.

We sell under the standard form Nurserymen's Non-Warranty Clause, which reads: "We give no warranty, expressed or implied, as to description, quality, productiveness, or any other matter, of any nursery stock we sell." We accept no responsibility for the guarantee our customers give their customers including any governmental department or agency. All shipments are at the risk of the purchaser after being delivered to carrier in good condition. All claims must be made within 5 days after receipt of stock. All quotations are for immediate acceptance and subject to stock being unsold on receipt of order.

SPECIAL NOTICE:

Correspondents are requested to use their printed business letterheads.

This list is intended for the trade only. We sell only to those who expect to resell at a profit. We do not employ agents. We do not pack dealers' orders, nor do we authorize dealers to use our name in any way whatsoever.

—NOTES—

DELIVERY

We can furnish good trucking service through our Contract Hauler on both full and combination trailer truck loads. We will make arrangements for shipment for you or will be glad to load your own trucks or those of your own haulers promptly. Since we ask our hauler to operate on a tight schedule during the busiest part of Fall and Spring, we will appreciate prompt unloading, so that these trailers may return quickly, frequently the same day, for reloading.

TRUCKING CHARGES

FULL TRAILER TRUCK LOADS:

CONTRACT HAULER Rates, Springfield, Ohio, to:

Suggested weight, depending upon the bulkiness of the load, is 25,000 lbs. to 30,000 lbs.

Chicago	\$185.00	Milwaukee	225.00
Detroit	150.00	Minneapolis	375.00
Flint	165.00	South Bend	150.00
Ft. Wayne	115.00	St. Louis	225.00
Indianapolis	115.00	Toledo	100.00
Lafayette	125.00		

Loads over 31,000 lbs. will be charged for the excess at the 100 lb. weight rates listed below. For example: on 35,000 lbs. to Detroit, the charge would be \$150.00 for 31,000 lbs., 4,000 lbs. x 60¢ per cwt. or \$24.00, total charge \$174.00.

COMBINATION LOADS:

Minimum charge is based on 5,000 lbs. per load. Combination loads are shipped as close to the time requested as other orders can be accumulated to nearby locations. There is a stop-over charge of \$5.00 per shipment, regardless of size of order on all combination loads.

	per cwt.		per cwt.
Chicago	\$.70	Indianapolis	\$.48
Cincinnati	.35	Lafayette	.55
Columbus	.20	Milwaukee	.90
Dayton	.20	Minneapolis	1.35
Detroit	.60	South Bend	.60
Flint	.65	Toledo	.45
Ft. Wayne	.50		

Other cities at similar rates. We will secure quotations from our hauler promptly for any other cities or for special shipment.

All trucking charges are due on delivery and payable direct to our contract hauler's driver.

Berryhill

NURSERY CO.

4½ Miles Northeast of
Springfield, Just South of
New State Route 4
P. O. BOX 696

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